

Why Should You Use KM&O As Your Estate Planning Attorneys?

For all these reasons that set Kavesh, Minor & Otis ("KM&O") apart from the rest:

1. **Recognized Leaders in the Field.** KM&O has trained hundreds of other estate planning attorneys from across the nation to duplicate its unique approach to estate planning and has licensed them the use of its customized documents. (If other attorneys have paid hundreds of thousands of dollars to learn from KM&O, isn't that the highest form of respect and praise?)
2. **Specialization.** KM&O specializes *only* in estate planning and administration of estates after people pass away. (KMO does not do litigation, divorce, real estate, business or contract law - - and just "dabble" in estate planning.)
3. **Unusual Longevity.** KM&O has been in business in this specialty area for *over 25 years*. (Today, it's rare for any business to last that long. KM&O has 5 attorneys, so you can feel confident that even should your attorney retire or pass away, the firm will be there in the future for you, your surviving spouse, your trustees and beneficiaries.)
4. **Enormous Experience.** KM&O has designed and built over 15,000 Living Trusts and handled over 2,000 Trust administrations after clients have passed. (That unique level of experience, knowing what works and doesn't when a Trust is truly tested, is built into *your* Trust.)
5. **Top Credentials.** KM&O has attorneys with advanced level Masters Degrees in Tax Law. The firm is also led by a "State Bar *Certified Specialist* in Estate Planning". (Other attorneys may say they specialize in estate planning, but have they gone the extra step of taking and passing special examinations and being reviewed by their fellow professionals?)
6. **Dedicated Client Service.** KM&O has several friendly, skilled client service representatives to take your calls and get you answers to your questions and solutions to your problems *quickly*. (Normally, getting through to any attorney may be difficult, because he or she may be in a meeting or on another phone call. At KM&O, you get the attention you want and deserve.)
7. **Unparalleled Innovation.** Over the years, KM&O has created or developed numerous innovations in estate planning, including the "Personal Asset Trust"[™], the "IRA Inheritance Trust"[®], the Living Trust "Owner's Manual", the "ID Card", the "Successor Trustee Manual" and the "Beneficiary Manual". Plus, as new developments occur in the law and planning techniques, KM&O regularly informs its clients through newsletters and special seminars. (You want the latest up-to-date, cutting edge strategies on your and your family's side, now and in the future!)

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This Legal Advisory has been prepared by the Law Firm of Kavesh, Minor & Otis, Inc.



8. **Straight Talk.** KM&O attorneys have presented over 2,000 seminars educating the public on important estate planning topics, appeared on the weekly television show "Planning Your Estate" for over 6 years, and spoken at hundreds of top corporations to their employees. (You'll like the fact that KM&O explains complicated matters in simple, plain English terms you and your loved ones can understand.)
9. **Unique Quality Control.** Every client's plan design and individual documents undergo *several detailed reviews* not only by your individual attorney, but also by a senior paralegal with over 20 years of experience. Many plans are reviewed by a second attorney as well. (Keep in mind: all Living Trust plans are *not* created equal!)
10. **Planning Beyond Just Living Trusts.** KM&O also offers *advanced* level estate tax and wealth protection planning for larger estates, such as irrevocable insurance trusts, personal residence trusts and limited liability companies. (You may not need this advanced planning now, but you may later as your estate grows.)
11. **Periodic Review of Your Plan.** KM&O regularly follows up with each client, by inviting you in for a *free* review meeting at least every 3 years. (Other attorneys may treat your estate plan as a "one-shot deal" or if they do follow up, may charge you for this extra service.)
12. **Proper Implementation of Your Plan.** Your Trustee (including your surviving spouse) is entitled to a free meeting - - if you become disabled or pass away - - that is already included as a part of your initial planning fee. KM&O's numerous offices through L.A. and Orange Counties make it easy for you and your Trustee to come in. Plus, the unique KM&O "Trustee Manual" and "Beneficiary Manual" help ensure that the terms of your plan will be carried out exactly as you intended. (Isn't this the ultimate "peace of mind" you hope for when you set up your estate plan?)

**Remember, your estate planner is responsible
for protecting your entire lifetime's hard-earned assets,
so choose your estate planner carefully!**



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"for your peace of mind[®]"

Note: The statements made here are the opinions of the Law Firm of Kavesh, Minor & Otis., Inc. There are no legal or regulatory requirements that your estate planner meet all these criteria in order to properly prepare a living trust or other estate plan for you.