



The Law Firm of
**KAVESH
MINOR &
OTIS, INC**

Estate Planning Specialists
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APRIL 2021 ISSUE

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It's Time For...

by Attorney, Peter A. Keon

DODGER BASEBALL!! Famous words of Los Angeles Dodgers sports announcer, Vin Scully. However, I don't see my beloved Los Angeles Dodgers play during my Major League Baseball Spring Training excursions because they train in Arizona and I make my trek out to Florida every March. However before their move to Arizona over ten years ago I had some great experiences at Holman Stadium at Dodgertown in Vero Beach, Florida.

It was March 12, 2020 and I was ready to fly late that night to Florida for another MLB Spring Training vacation. However the NBA had just announced the day before they were shutting down and by the end of the baseball day on March 12th, MLB had also announced it too was

NOTE: If any of the links above are not working for you, [click here](#) to view in your browser.

LIVING TRUST SEMINARS

These seminars are for the public and also for our existing clients who want to bring family or friends!

PLEASE NOTE:

All of our seminars are currently being held virtually, over the internet. When you register below, you will be sent a personalized link via email.

Since we are offering these as virtual seminars, we encourage you to consider inviting friends and family who might not live in the area and who can join us remotely! (We can provide services to anyone residing in California without them having to travel to our offices.)

LIVING TRUST SEMINARS

SATURDAY
April 10th

9:30am - 11:00am
Held Virtually

REGISTER

TUESDAY
April 13th

9:30am - 11:00am
Held Virtually

REGISTER

THURSDAY
April 22nd

9:30am - 11:00am
Held Virtually

REGISTER

WEDNESDAY

shutting down. Trip cancelled. (As was the case for most things for most people in 2020).

However, despite this being the first time I've missed a Spring Training in years, I was so happy to see it return this year. Fast forward a year to March 11, 2021 and I eagerly boarded a plane late that night to head to Florida for my sixteenth trip to MLB Spring Training.

Ten Games, Eight Parks.

My 2021 Spring Training trip was a ten-day trip (with three days in Tampa, four days in the Vero Beach/Port St. Lucie area, and three days back in Tampa). Over the course of the trip, I watched a game every single day and visited eight different ballparks. If you've followed [my previous Spring Training excursions](#), you'd also know that I kind of "fly by the seat of my pants" on these trips. Meaning, that I know the schedule and I have an itinerary of which parks I'm going to be going to and which games I want to attend, but I don't actually buy tickets to these games in advance. The same was the case for this trip but I was concerned about ticket availability and cost since MLB was limiting attendance to 20% capacity at each park. However I figured I would go to each park to see if I could get some tickets—and boy did I ever!

Here were a few of my trip highlights.

Front Row Behind Home Plate.

Clearwater has been the home of my other favorite MLB team, the Philadelphia Phillies, since 1947. I had a map of the park and recall looking at the section numbers behind home plate. For the 1pm afternoon day games, they start allowing people into the park around 11:30am, so I figured if I showed up early I may find

April 28th
9:30am - 11:00am
Held Virtually

REGISTER

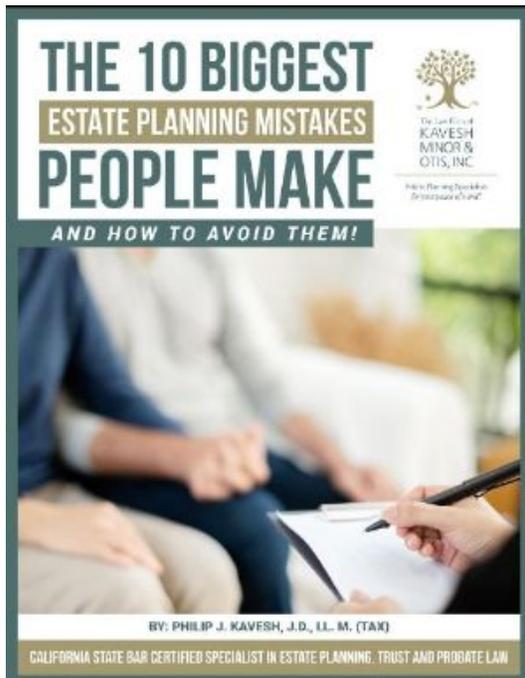


Share



Invite a Friend

FREE DOWNLOAD



After working so hard to provide for your family, it would be a tragedy if you were unable to pass on the fruits of your labor after your passing. Unfortunately, there are plenty of mistakes that can reduce the amount of an estate and threaten your family's future. These simple errors happen far too often, usually because people do not have accurate estate planning information.

Download this FREE report to learn more about the most common mistakes people make.

someone selling some tickets. Sure enough, I drove up and there was nobody around except for one person that was selling tickets. I asked him what he had and he said, "I've got front row behind home plate." I asked him how much and he said, "\$150." I told him, "Shoot. I've only got \$100 on me. I guess I don't have enough." I began to pull away and he said hold on and offered me the ticket for \$100. That was the result of some great negotiating skills of mine!

I thoroughly enjoyed this game right behind home plate (it became the first of two opportunities I had on this trip) and you can see me below in the red hat with my mask on just behind home plate!



Front row, On-Deck Circle.

The next highlight came when I went to Lakeland to watch the Toronto Blue Jays play against the Detroit Tigers. I was looking at the map of the park once again and I noted the sections near the on-deck circles (you know, the circles on the field where the next batter stands and warms up). It allows you to get probably as close as you will ever get (especially right now) to the players. As I was looking for tickets, I found someone who told me he had tickets behind home plate and I realized very quickly it was exactly where I had wanted to sit. What a unique experience!

The Free Ticket (Yes, FREE!).

My next trip highlight came at Jet Blue

REQUEST REPORT

Park in Fort Myers with the Boston Red Sox playing the Tampa Bay Rays. The prices for tickets were very...

READ ON

The Devastating, Yet Avoidable Probate Process



Where there's a Will, there's a....**PROBATE!** (If you've attended one of our Living Trust Seminars, you've heard us say this before and we mean it!)

Unfortunately, when people think about estate planning, they often think first or only of a Will. Even in mainstream media, they most often talk about a Will, that so and so is being "cut out of the Will", or some well-known celebrity's Will is being contested or fought over by a spouse or distant family member.

Sadly, a Will is merely a ticket to Probate Court, eventually forcing you and your loved ones into a cumbersome, time-consuming and costly process. It's true there are other "probate avoidance" planning techniques, such as certain powers of attorney, ways of holding title to assets (like joint tenancy with another person), or naming beneficiaries of accounts (like bank deposits or IRAs). But these simple on the surface Probate avoidance techniques often distribute assets to the wrong people (or at the wrong time), don't provide needed management (for you if you're disabled or your loved ones after you're

gone), and don't properly protect loved ones' inheritances from third-party predators (spouses, lawsuits, creditors, certain taxes or loss of government benefits). This is why... [READ ON](#)

2021 First Quarter Reflections

Courtesy of
PENCE WEALTH MANAGEMENT

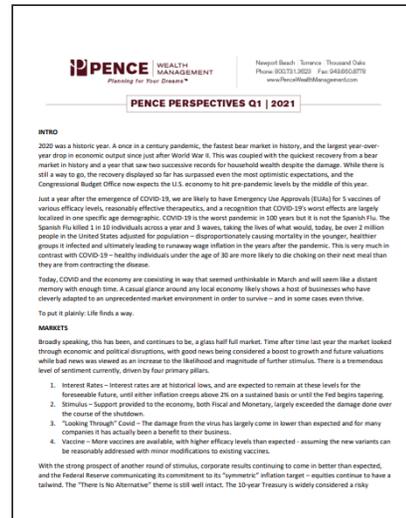


PENCE

WEALTH MANAGEMENT

Thanks to the advisors at Pence Wealth Management, we are pleased to provide to you access to their insight on current events with their quarterly newsletter entitled, "Pence Perspectives".

This one is a summary of the first quarter of 2021.



[VIEW NEWSLETTER](#)

DISCLOSURE: The opinions voiced in this material are for general information only and are not intended to provide specific advice or recommendations for any individual. Historical performance is no guarantee of future results. All market indices are unmanaged and may not be invested into directly. The economic forecasts set forth may not develop as predicted and there can be no guarantee that strategies promoted will be successful. All investing involves risk including loss of principal. Pence Wealth Management does not provide legal and/or tax advice or services. Please consult your legal and/or tax advisor regarding your specific situation. E. Dryden Pence III and Laila Marshall-Pence are Registered Principals with LPL Financial. Securities and Advisory Services offered through LPL Financial, a Registered Investment Advisor. Member FINRA/SIPC. LPL Financial and Pence Wealth Management are separate entities.

RECIPE OF THE MONTH

Rustic Raspberry Tarts

Raspberry Tarts are the perfect dessert to welcome the springtime. These tarts, also known as raspberry galettes, are filled with sweetened raspberries and delicious flaky pastry. Enjoy!



INGREDIENTS

- Pie Crust Dough
- 3-4 Cups Frozen Fresh Raspberries slightly thawed
- ½ Cup Granulated Sugar
- 3 Tbsp Orange Juice
- 1 tsp Fresh Mint chopped
- Egg Wash
- 1 Egg beaten with a fork

DIRECTIONS

Homemade Pie Crust Dough

1. Make your homemade pie crust dough the day before or a couple hours before bake time.

Raspberry Filling

1. Place all ingredients into a bowl and gentle stir to coat raspberries.

Tarts

1. Place all ingredients into a bowl and gentle stir to coat raspberries.
2. Preheat oven to 375 F (190 C) and line a baking tray with parchment paper.
3. Divide pastry dough into 6 even portions.
4. Roll each portion into a ⅛ -¼ inch thick circle.
5. Sprinkle a thin layer of almond flour onto center of circle, leaving a 1-1.5 inch border.
6. Place raspberries onto almond flour, enough to cover dough.
7. Fold bare pastry dough inward towards raspberries, crimping the edges as your work around the circle.
8. Transfer tarts to lined baking tray.
9. Brush pastry with a thin coating of egg wash.
10. Lightly sprinkle with coarse sugar.
11. Bake for 30-35 minutes until pastry dough is golden brown and a crust has formed on the bottom.

ENJOY!!

SOURCE: [Two Cups Flour](#)

CLIENT TESTIMONIALS

We received the following review on [Yelp](#) from our client, Brian F., that we felt the need to share:



"Getting a Living Trust was something I was fairly nervous about after having done only a bit of cursory research. My wife and I had an online appointment and met with Peter through video conference. He was very friendly, professional, and patient with my many questions. I appreciated that he really took the time to walk us through everything. My wife and I came to this meeting with some general idea of what we wanted, but I was especially thankful that he took special care to address each of us individually and ensure that we both understood the numerous ways that our contributions to the Trust would be handled under various potential circumstances. He put quite a bit of effort into helping me personally understand options that I did not realize were available. The experience Peter brings to the table really shows, and in my experience, when it comes to legal affairs, that is precisely the type of person I want to work with.

The document signing for the Fee Agreement was electronic DocuSign, which is always quick and easy. My wife and I were both able to complete it in just a few minutes.

The experience I had when my father passed away several years ago convinced me that a Living Trust is something to be taken very seriously, and engaging true professionals is the only way to do it properly. Kavesh, Minor & Otis has earned both my business and my respect, and I am thankful we selected them to take us through this process."

A big thank YOU to Brian and Brian's wife! We know that our clients and all the members of our community have many options to choose from when it comes to assisting their estate planning needs. It makes us happy that people put their trust in us help them with these important decisions that will impact them and their loved ones for years to come.

And as our client above mentioned, thanks to technology, we have been able to virtually

assist numerous clients and their families during the pandemic. It's allowed us to help so many more people than we ever had before 2020. If you've been to one of our seminars, but not done or upgraded your plan, or have gotten your estate plan done by us and haven't come in for your free 3-year review checkup appointment, we encourage you to follow the footsteps of Brian F. and give our office a call at 1-800-756-5596 today.

Additionally, if you can take the moment to leave us an online review at any of the following websites, we would greatly appreciate it:



QUOTE OF THE MONTH

***"The only way to do great work
is to love what you do.
If you haven't found it yet,
keep looking. Don't settle."
— Steve Jobs***

OFFICE LOCATIONS

For your convenience, we have multiple office locations throughout Southern California.

NOTE: COVID-19 restrictions prevent us from meeting with you in person at our offices, but personalized meetings are still available through Zoom, FaceTime or telephone

MAIN OFFICE

TORRANCE OFFICE

990 W. 190th Street, Suite 500
Torrance, CA 90502

TELEPHONE NUMBER

1.800.756.5596

OTHER LOCAL OFFICES

PASADENA OFFICE

790 E. Colorado Blvd., 9th Floor
Pasadena, CA 91101

ORANGE OFFICE

333 City Drive West, 17th Floor
Orange, CA 92868

WOODLAND HILLS OFFICE

5850 Canoga Avenue, 4th Floor
Woodland Hills, CA 91367

NEWPORT BEACH OFFICE

5000 Birch Street, Suite 8000
Newport Beach, CA 92660



The testimonials in this newsletter and throughout our website were provided by actual clients. To maintain their privacy, their names may be abbreviated and their photos are not shown. Please note that testimonials do not warrant, guarantee or predict your particular results. Actual client testimonial letters may be viewed by you in several "Thank You" books, proudly displayed at our main office lobby.

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